

## Focus area Financial Planning

### Goals

- Build my equity to: \$20,000 in bank by 1 Jan 2014  
\$100,000 by 1 June 2017 (age 23)  
\$1m by June 2024 (age 30)
- Develop my budgeting skills
- Support the farm to achieve its financial goals.

### Actions

- Complete a personal budget June 2012
- Save \$200 a week this season, and increase earnings and savings next season
- Learn how to evaluate opportunities financially e.g. calf rearing, variable order sharemilking 2012/13
- Ask Mark to teach me financial budgeting skills Autumn 2013
- Discuss with the farm owner relevant financial goals and targets for the farm, and how I may support these July 2012.

## Focus area Production – profitable and sustainable

### Goals

- Develop my pasture management skills to a high level – suitable for the next step in my career
- Understand the heifer rearing system
- Develop my environmental management skills.

### Actions

- Ask Mark what skills I need to learn in pasture management - monthly
- Join DairyNZ Pasture Plus Discussion Group July 2012
- Understand a grazing plan for the calves and heifers 2012/13
- Ask Mark to be involved in completing the farm's environmental "Compliance Checklist" March 2013.

# Vision.....

*Build a solid equity base to ensure a secure, financial future for my family. Create a secure, balanced and positive home life for my family. I am proud of my accomplishments and achieving my full potential. I continually seek to grow my skills and knowledge, and contribute towards increasing the profitability of the farms I work on.*

## I value...

*Achievement, openness and honesty, stability and security, and a positive attitude*

## Focus area Personal Development

### Goals

- Strong supportive relationship with employer and manager leading to excellent teamwork and achievement of farm goals
- Develop an excellent reputation as a good employee so that employers seek me out
- Learn one new skill area every 6 months eg milking course, small engine course, effluent management.

### Actions

- Develop a weekly catch-up time with Mark
- Contribute to a positive friendly environment
- Improve sleeping habits – bed by 9pm and two alarm clocks set
- Read one article or magazine per week
- Join DairyNZ BIZStart Progression Group by June 2012.

## Focus area Lifestyle

### Goals

- Maintain a strong relationship with parents, sister and extended family
- Develop and maintain a close group of friends who are positive and motivated
- Have a life partner to share the future with
- Enjoy leisure time each week
- To complete one significant exciting activity per year.

### Actions

- Visit family 3 or 4 times a year, phone home once a week, visit extended family twice a year
- Join Young Farmers Club by October 2012
- Find time to socialise and "chill-out" at least twice a week
- Go fishing 6 times a year
- Attend Rhythm and Vines each year
- Go to the 2015 Rugby World Cup in England.